

**Financial statements**  
**For the year ended 31 December 2014**  
**(with independent auditors' report thereon)**



**KPMG Albania Sh.p.k**  
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## Independent Auditors' Report

To the shareholders of  
First Investment Bank-Albania Sh.a.

Tirana, 9 March 2015

We have audited the accompanying financial statements of First Investment Bank-Albania Sh.a. ("the Bank"), which comprise the statement of financial position as at 31 December 2014, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

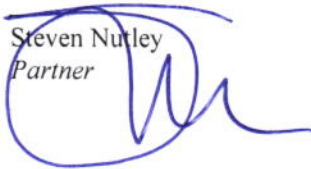
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



*Opinion*

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Steven Nutley  
*Partner*

A handwritten signature in blue ink, appearing to be 'SN', written over the printed name and title.

KPMG Albania Sh.p.k.  
“Deshmoret e Kombit” Blvd.  
Twin Towers Buildings  
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**Statement of profit or loss and other comprehensive income for the year ended 31 December 2014**

<i>In thousands of ALL</i>	<b>Note</b>	<b>Year ended 31 December 2014</b>	<b>Year ended 31 December 2013</b>
Interest and similar income		1,033,249	1,093,666
Interest expense and similar charges		(416,562)	(579,241)
<b>Net interest income</b>	<b>7</b>	<b>616,687</b>	<b>514,425</b>
Fee and commission income		210,176	122,593
Fee and commission expense		(34,666)	(23,644)
<b>Net fee and commission income</b>	<b>8</b>	<b>175,510</b>	<b>98,949</b>
Net trading income	9	8,493	18,612
Other operating income		761	390
<b>TOTAL INCOME FROM BANKING OPERATIONS</b>		<b>801,451</b>	<b>632,376</b>
Net impairment loss, on loans to customers	19	(238,349)	(119,923)
Personnel expenses	10	(167,320)	(164,912)
Operating lease expenses		(72,520)	(69,853)
Depreciation and amortization	20,21	(30,849)	(33,884)
General administrative expenses	11	(157,448)	(133,601)
Other expenses, net	12	(11,188)	(716)
		<b>(677,674)</b>	<b>(522,889)</b>
<b>PROFIT BEFORE TAX</b>		<b>123,777</b>	<b>109,487</b>
Income tax (expense)/income	13	(26,285)	8,908
<b>NET PROFIT FOR THE YEAR</b>		<b>97,492</b>	<b>118,395</b>
<b>Other comprehensive (loss)/income, net of income tax</b>		<b>(11,701)</b>	<b>26,460</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR ATTRIBUTED TO THE OWNERS</b>		<b>85,791</b>	<b>144,855</b>

The notes on pages 6 to 44 are an integral part of these financial statements.

**Statement of Financial Position as at 31 December 2014**

<i>In thousands of ALL</i>	<b>Note</b>	<b>As at 31 December 2014</b>	<b>As at 31 December 2013</b>
<b>ASSETS</b>			
Cash and balances with Central Bank	14	234,623	185,673
Restricted balances	15	1,381,314	1,280,119
Available for sale investments	16	2,663,518	2,083,518
Financial Assets held to maturity	17	2,470,853	2,683,590
Loans and advances to banks and financial institutions	18	2,872,821	3,955,771
Loans and advances to customers	19	5,869,704	6,508,549
Property and equipment	20	120,430	140,543
Intangible assets	21	8,974	8,280
Repossessed assets	22	232,778	113,518
Other assets	23	90,302	100,383
Deferred tax assets	13	3,302	3,424
<b>TOTAL ASSETS</b>		<b>15,948,619</b>	<b>17,063,368</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Due to banks and other financial institutions	24	-	198,847
Due to customers	25	14,305,614	15,406,564
Other liabilities	26	146,943	47,686
<b>Total liabilities</b>		<b>14,452,557</b>	<b>15,653,097</b>
Issued share capital	27	1,516,517	1,516,517
Revaluation reserve on available for sale investments		19,376	31,077
Accumulated losses		(39,831)	(137,323)
<b>Shareholders' equity</b>		<b>1,496,062</b>	<b>1,410,271</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>15,948,619</b>	<b>17,063,368</b>

The notes on pages 6 to 44 are an integral part of these financial statements.

**Statement of Cash Flow for the year ended 31 December 2014**

<i>In thousands of ALL</i>	Note	Year ended 31 December 2014	Year ended 31 December 2013
<b>Cash flow from operating activities:</b>			
Net profit for the period		97,492	118,395
<b>Non-cash items in the statement of comprehensive income</b>			
Net impairment loss on loans to customers	19	238,349	119,923
Depreciation and amortization	20,21	30,849	33,884
Net interest income	7	(616,687)	(514,425)
Tax expense/(income)	13	26,285	(8,908)
		<b>(249,844)</b>	<b>(251,131)</b>
<b>Changes in working capital:</b>			
Change in loans to customers		410,474	(745,629)
Change in other assets		(109,057)	6,570
Change in obligatory reserve		(101,195)	(280,871)
Change in deposits from banks		(198,852)	126,844
Change in due to customers		(1,168,987)	3,129,655
Change in other liabilities		75,717	5,756
Interest paid		(348,520)	(538,849)
Interest received		1,021,008	1,036,499
Income tax paid		(2,745)	-
<b>NET CASH FLOWS (USED IN)/FROM OPERATING ACTIVITIES</b>		<b>(645,869)</b>	<b>2,488,844</b>
<b>Cash flow used in investing activities:</b>			
Net proceeds from purchase and redemption of investments		(376,701)	(1,768,921)
Proceeds from sale of tangible fixed assets		1,626	-
Purchase of intangible assets		(4,345)	(3,936)
Purchase of property and equipment		(8,711)	(17,907)
<b>NET CASH FLOWS USED IN INVESTING ACTIVITIES</b>		<b>(388,131)</b>	<b>(1,790,764)</b>
<b>Cash flow from financing activities:</b>			
Increase in borrowings		-	-
<b>NET CASH FLOWS (USED IN)/FROM FINANCING ACTIVITIES</b>		<b>-</b>	<b>-</b>
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(1,034,000)</b>	<b>698,080</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	<b>31</b>	<b>4,141,444</b>	<b>3,443,364</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	<b>31</b>	<b>3,107,444</b>	<b>4,141,444</b>

The notes on pages 6 to 44 are an integral part of these financial statements.

**Statement of Changes in Equity for the year ended 31 December 2014**

<i>In thousands of ALL</i>	<i>Share Capital</i>	<i>Accumulated losses</i>	<i>Revaluation reserve on available for sale investments</i>	<i>Total</i>
<b>Balance at 1 January 2013</b>	<b>1,516,517</b>	<b>(255,718)</b>	<b>4,617</b>	<b>1,265,416</b>
<b>Total comprehensive income for the period</b>				
Profit of the year	-	118,395	-	<b>118,395</b>
Other comprehensive income, net of income tax	-	-	26,460	<b>26,460</b>
Total comprehensive income for the year	-	118,395	26,460	<b>144,855</b>
<b>Transaction with owners, recorded directly in equity</b>				
<b>Contribution by the owners</b>				
Issued share capital	-	-	-	-
Total contributions by and distributions to owners	-	-	-	-
	-	-	-	-
<b>Balance at 31 December 2013</b>	<b>1,516,517</b>	<b>(137,323)</b>	<b>31,077</b>	<b>1,410,271</b>

The notes on pages 6 to 44 are an integral part of these financial statements.

**Statement of Changes in Equity for the year ended 31 December 2014**

<i>In thousands of ALL</i>	<i>Share Capital</i>	<i>Accumulated losses</i>	<i>Revaluation reserve on available for sale investments</i>	<i>Total</i>
<b>Balance at 1 January 2014</b>	<b>1,516,517</b>	<b>(137,323)</b>	<b>31,077</b>	<b>1,410,271</b>
<b>Total comprehensive income for the period</b>				
Profit of the year	-	97,492	-	<b>97,492</b>
Other comprehensive loss, net of income tax	-	-	(11,701)	<b>(11,701)</b>
Total comprehensive income for the year		97,492	(11,701)	<b>85,791</b>
<b>Transaction with owners, recorded directly in equity</b>				
<b>Contribution by the owners</b>				
Issued share capital	-	-	-	-
Total contributions by and distributions to owners	-	-	-	-
	-	-	-	-
<b>Balance at 31 December 2014</b>	<b>1,516,517</b>	<b>(39,831)</b>	<b>19,376</b>	<b>1,496,062</b>

The notes on pages 6 to 44 are an integral part of these financial statements.

The financial statements have been approved by the Management on 9 March 2015 and signed on its behalf by:

\_\_\_\_\_  
 Bozhidar Todorov  
 Chief Executive Officer

\_\_\_\_\_  
 Edvin Ziko  
 Chief Financial Officer

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 Elma Lloja  
 Executive Director



## Notes to the financial statements

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*In thousands of ALL*

### 1. General

First Investment Bank - Albania (the Bank) incorporated in the Republic of Albania is a joint stock company established on 1 August 2005 and has its registered office in Tirana, "Deshmoret e Kombit" Blvd., Twin Towers, Tower 2 Floor 14.

The Bank has a general banking license issued by the Bank of Albania (hereinafter "BoA"), on 6 July 2007, according to which it is allowed to conduct all banking transactions permitted by the Albanian legislation. The Bank is primarily involved in corporate and retail banking and is authorized to operate as a dealer in the secondary market of securities issued by the Government of Albania. The Bank is a subsidiary of First Investment Bank A.D. (hereinafter the "Parent"), an entity incorporated in Bulgaria as a financial institution which owns 100% of the Bank shares. Previously it operated as a foreign branch of the Parent in Albania since February 1999.

### 2. Basis of preparation

#### a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

#### b) Basis of measurement

The financial statements have been prepared on the historical cost basis except available-for-sale assets which have been measured at fair value.

#### c) Functional and presentation currency

The financial statements are presented in Albanian Lek (ALL) rounded to the nearest thousand, which is the Bank's functional currency.

Management chose ALL as the functional currency due to the fact that the Bank operates in an environment whose prices, in the judgment of Management, are driven by the domestic currency ALL. Costs and contracts are driven by ALL, even if their formal denomination is in different currencies.

#### d) Use of estimated and judgments

The preparation of the financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in note 5.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies

#### a) Foreign currency transactions

Transactions in foreign currencies are translated into the functional currency using the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised costs in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are generally recognised in profit or loss.

#### b) Interest

Interest income and expense are recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes all fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

#### c) Fees and commission

Fee and commission income and expenses that are integral to the effective interest rate on a financial asset or liabilities are included in the measurement of the effective interest rate.

Other fees and commission income and expenses arise on financial services operated by the Bank and are recognized when the corresponding service is provided or received.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### d) Net trading income

Net trading income comprises gains less losses related to realized and unrealized foreign exchange differences.

#### e) Lease payments made

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

#### f) Tax expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that they relate to items recognised directly in equity or in other comprehensive income.

##### (i) Current tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

##### (ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### f) Tax expense (continued)

##### (ii) Deferred tax (continued)

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which it can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

##### (iii) Tax exposures

In determining the amount of current and deferred tax, the Bank takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Bank to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

#### g) Financial assets and financial liabilities

##### (i) Recognition

The Bank initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date at which they are originated. Regular way purchases and sales of financial assets are recognised on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus transaction costs that are directly attributable to its acquisition or issue.

##### (ii) Classification

#### Financial Assets

The Bank classifies its financial assets in one of the following categories:

- loans and receivables;
- held to maturity; or
- available-for-sale.

See accounting policies 3 (h,i, and j)

#### Financial Liabilities

The Bank classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortized cost or fair value through profit or loss. See accounting policy 3.o.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### g) Financial assets and financial liabilities (continued)

##### *(iii) Derecognition*

##### **Financial Assets**

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions. In transactions in which the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if it does not retain control over the asset. The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers in whom control over the asset is retained, the Bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Bank retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised in its entirety if it meets the derecognising criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing. The Bank writes off certain loans when they are determined to be uncollectible (see note 3.g.vii).

##### **Financial Liabilities**

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

##### *(iv) Offsetting*

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

##### *(v) Amortized cost measurement*

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### g) Financial assets and financial liabilities (continued)

##### *(vi) Fair Value Measurement*

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

When available, the Bank measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis.

If a market for a financial instrument is not active, the Bank establishes fair value using a valuation technique. Valuation techniques include using recent arm's length transactions between knowledgeable, willing parties (if available), reference to the current fair value of other instruments that are substantially the same, discounted cash flow analyses and option pricing models. The chosen valuation technique makes maximum use of market inputs, relies as little as possible on estimates specific to the Bank, incorporates all factors that market participants would consider in setting a price, and is consistent with accepted economic methodologies for pricing financial instruments. Inputs to valuation techniques reasonably represent market expectations and measures of the risk-return factors inherent in the financial instrument. The Bank calibrates valuation techniques and tests them for validity using prices from observable current market transactions in the same instrument or based on other available observable market data.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price, i.e., the fair value of the consideration given or received, unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e., without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When transaction price provides the best evidence of fair value at initial recognition, the financial instrument is initially measured at the transaction price and any difference between this price and the value initially obtained from a valuation model is subsequently recognised in profit or loss on an appropriate basis over the life of the instrument but not later than when the valuation is supported wholly by observable market data or the transaction is closed out.

Assets and long positions are measured at a bid price; liabilities and short positions are measured at an asking price. Where the Bank has positions with offsetting risks, mid-market prices are used to measure the offsetting risk positions and a bid or asking price adjustment is applied only to the net open position as appropriate. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Bank and the counterparty where appropriate. Fair value estimates obtained from models are adjusted for any other factors, such as liquidity risk or model uncertainties, to the extent that the Bank believes a third-party market participant would take them into account in pricing a transaction.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### g) Financial assets and financial liabilities (continued)

##### *(vii) Identification and measurement of impairment*

At each reporting date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit and loss are impaired. Financial assets or a group of financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows of the asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

The Bank considers evidence of impairment for loans and advances and held-to-maturity investment securities at both a specific asset and collective level. All individually significant loans and advances and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and advances and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and advances and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and advances and held-to-maturity investment securities with similar risk characteristics.

In assessing collective impairment the Bank uses statistical modeling of historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical modeling. Default rates, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Impairment losses are recognised in profit or loss and reflected in an allowance account against loans and advances or held-to-maturity investment securities. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale investment securities, if any, are recognised by reclassifying the losses accumulated in the fair value reserve in equity to profit or loss. The cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss recognised previously in profit or loss. Changes in impairment provisions attributable to application of the effective interest method are reflected as a component of interest income. If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### h) Cash and cash equivalents

Cash and cash equivalents comprise cash balances on hand, cash deposited with central banks and short-term highly liquid investments with original maturity of three months or less.

#### i) Loans and advances to customers

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

When the Bank purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date (“reverse repo” or “stock borrowing”), the arrangement is accounted for as a loan or advance, and the underlying asset is not recognised in the Bank’s financial statements.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### j) Investment Securities

Investment securities are initially measured at fair value plus incremental direct transaction costs and subsequently accounted for depending on their classification as either held-to-maturity, available-for-sale or fair value through profit or loss (if any).

##### (i) Held to maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity and which are not designated as available-for-sale or fair value through profit or loss, (if any). Held-to-maturity investments are carried at amortised cost using the effective interest method. Any sale or reclassification of a significant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and the following two financial years.

##### (ii) Available for sale investments

Available-for-sale investments are non-derivative investments that are not designated as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in profit or loss. Other fair value changes are recognised directly in other comprehensive income until the investment is sold or impaired and the cumulated gain or loss previously recognised in other comprehensive income are reclassified to profit or loss.



## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### k) Property and equipment

Items of property and equipment are measured at their acquisition cost less accumulated depreciation and accumulated impairment losses. Useful life is estimated based on Management expectations on the serviceability of assets.

Depreciation is calculated on a straight line basis at prescribed rates designed to decrease the cost or valuation of fixed assets over the expected useful lives of each part of an item of property and equipment. The following are the useful lives:

Leasehold improvements	4-10 years
Fittings, fixtures and installations	10 years
Motor vehicles	10 years
Machinery and electronic equipment	10 years
Computer and IT system equipment	5 years
Other office equipment	10 years

Assets are not depreciated until they are brought into use and transferred from assets in the course of construction into the relevant asset category.

#### l) Intangible assets

Intangible assets are stated at cost less accumulated amortization and any impairment losses. Amortization is calculated on a straight-line basis over the expected useful life of the asset. The following are the useful lives:

Patents, copyrights and trademarks	5 years
Software & other intangible assets	5 years

#### m) Repossessed assets

Repossessed assets acquired through enforcement of security over non-performing loan and advances to customer that are not held for sale, do not earn rental, not own used and are intended for disposal in a reasonably short period of time, without significant restructuring, are classified as inventory. Repossessed assets are measured at the lower of cost and net realizable value and any write down is recognized in the profit or loss. Any gain or loss on disposal is recognized in profit or loss.

## Notes to the financial statements

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*In thousands of ALL*

### 3. Significant accounting policies (continued)

#### n) Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a *pro rata* basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### o) Deposits

Deposits are the Bank's main sources of debt funding.

When the Bank sells a financial asset and simultaneously enters into an agreement to repurchase the asset (or a similar asset) at a fixed price on a future date ("repo" or "stock lending"), the arrangement is accounted for as a deposit, and the underlying asset continues to be recognised in the Bank's financial statements.

The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments. Deposits and subordinated liabilities are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method, except where the Bank chooses to carry the liabilities at fair value through profit or loss.

#### p) Provisions

A provision is recognized if the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

## Notes to the financial statements

In thousands of ALL

### 3. Significant accounting policies (continued)

#### q) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2014; however, the Bank has not applied the following new or amended standards in preparing these financial statements.

New or amended standards	Summary of the requirement	Possible impact on financial statements
IFRS 9 <i>Financial Instruments</i>	IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculation of impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.	The Bank is assessing the potential impact on its financial statements resulting from the application of IFRS 9. Given the nature of the Bank's operations, this standard is expected to have a pervasive impact on the Bank's financial statements. In particular, calculation of impairment of financial instruments on an expected credit loss basis is expected to result in an increase in the overall level of impairment allowances.
IFRS 15 <i>Revenue from Contracts with Customers</i>	IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance standard, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2017, with early adoption permitted.	The Bank is assessing the potential impact on its financial statements resulting from application of IFRS 15

The following new or amended standards are not expected to have a significant impact of the Bank's financial statements.

- *Defined Benefit Plans: Employee Contribution (Amendments to IAS 19).*
- *Annual Improvements to IFRSs 2010-2012 Cycle.*
- *Annual Improvements to IFRSs 2011-2013 Cycle.*
- *IFRS 14 Regulatory Deferral Accounts.*
- *Accounting for Acquisition of Interest in Joint Operations (Amendments to IAS 16 and IAS 38).*
- *Agriculture: Bearer Plants (Amendments to IAS 16 and IAS 41).*
- *Equity Method in Separate Financial Statements (Amendments to IAS 27).*
- *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).*
- *Annual Improvements to IFRSs 2012-2014 Cycle-various standards.*

## Notes to the financial statements

In thousands of ALL

### 4. Risk Management Disclosures

Below is a discussion of the various risks the Bank is exposed to as a result of its non-trading activities and the approach taken to manage those risks.

#### a) Liquidity risk

Liquidity risk arises in the general funding of the Bank's activities and in the management of positions. It includes both the risk of being unable to fund assets at appropriate maturity and rates and the risk of being unable to liquidate an asset at a reasonable price and in an appropriate time frame to meet the liability obligations.

Funds are raised using a broad range of instruments including deposits and share capital. This enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. The Bank makes its best efforts to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturity. The Bank continually assesses liquidity risk by identifying and monitoring changes in funding required meeting business goals and targets set in terms of the overall Bank strategy. As at 31 December 2014 the thirty largest non-financial institution depositors represent 10% (2013: 22%) of total deposits from other customers. The following table provides an analysis of the financial assets and liabilities of the Bank into relevant maturity groupings based on the remaining periods to repayment.

#### Maturity table as at 31 December 2014

	Less than 1 month	Between 1 month and 3 months	Between 3 months and 1 year	More Than 1 year	Maturity not defined	Total
<b>Financial Assets</b>						
Cash and balances with Central Bank	234,623	-	-	-	-	234,623
Restricted balances	-	-	-	-	1,381,314	1,381,314
Available for sale investments	80,359	549,223	1,319,423	714,513	-	2,663,518
Financial Assets held to maturity	206,835	256,245	100,205	1,907,568	-	2,470,853
Loans and advances to banks and financial institutions	2,872,821	-	-	-	-	2,872,821
Loans and advances to customers	160,627	148,297	544,122	5,016,658	-	5,869,704
<b>Total</b>	<b>3,555,265</b>	<b>953,765</b>	<b>1,963,750</b>	<b>7,638,739</b>	<b>1,381,314</b>	<b>15,492,833</b>
<b>Financial Liabilities</b>						
Due to banks	-	-	-	-	-	-
Due to customers	6,010,472	1,269,871	6,666,491	358,780	-	14,305,614
<b>Total</b>	<b>6,010,472</b>	<b>1,269,871</b>	<b>6,666,491</b>	<b>358,780</b>	<b>-</b>	<b>14,305,614</b>
<b>Net liquidity gap</b>	<b>(2,455,207)</b>	<b>(316,106)</b>	<b>(4,702,741)</b>	<b>7,279,959</b>	<b>1,381,314</b>	<b>1,187,219</b>

## Notes to the financial statements

In thousands of ALL

### 4. Risk Management Disclosures (continued)

#### a) Liquidity risk (continued)

Maturity table as at 31 December 2013

	Less than 1 month	Between 1 and 3 months	Between 3 and 1 year	More than 1 year	Maturity not defined	Total
<b>Financial Assets</b>						
Cash and balances with Central Bank	185,673	-	-	-	-	185,673
Restricted balances	-	-	-	-	1,280,119	1,280,119
Available for sale investments	23,436	172,206	307,763	1,580,113	-	2,083,518
Financial Assets held to maturity	51,992	102,338	1,135,419	1,393,841	-	2,683,590
Loans and advances to banks and financial institutions	3,955,771	-	-	-	-	3,955,771
Loans and advances to customers	100,821	114,807	518,872	5,774,049	-	6,508,549
<b>Total</b>	<b>4,317,693</b>	<b>389,351</b>	<b>1,962,054</b>	<b>8,748,003</b>	<b>1,280,119</b>	<b>16,697,220</b>
<b>Financial Liabilities</b>						
Due to banks and Financial Institutions	198,847	-	-	-	-	198,847
Due to customers	6,417,745	1,438,658	7,284,233	265,928	-	15,406,564
<b>Total</b>	<b>6,616,592</b>	<b>1,438,658</b>	<b>7,284,233</b>	<b>265,928</b>	<b>-</b>	<b>15,605,411</b>
<b>Net liquidity gap</b>	<b>(2,298,899)</b>	<b>(1,049,306)</b>	<b>(5,322,179)</b>	<b>8,482,075</b>	<b>1,280,119</b>	<b>1,091,809</b>

The Bank expects cash flows on certain financial assets and financial liabilities to vary significantly from the remaining contractual cash flows presented above. The principal differences are as follows:

- 40% of the restricted balances with central bank in ALL is available for the Bank's day-to-day operations and otherwise used for any Bank liquidity needs.
- Available for sale investments have a remaining contractual maturity of between 1 to 24 months but management may not keep those until final maturity.
- A large portion of saving and current accounts due from customers are reinvested or rolled over despite being in the category "less than 1 month".

#### b) Market risk

##### Interest rate risk

The Bank evaluates the Interest rate risk as the risk that its interest rate gap from interest bearing assets and liabilities might vary due to unexpected changes of core interest rates in the market. The Bank's operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets and interest-bearing liabilities mature or reprice at different times or in differing amounts. In the case of floating rate assets and liabilities the Bank is also exposed to basis risk, which is the difference in repricing characteristics of the various floating rate indices, such as the Bank of Albania repo rate, the LIBOR and EURIBOR. In addition, the actual effect will depend on a number of other factors, including the extent to which repayments are made earlier or later than the contracted dates and variations in interest rate sensitivity within repricing periods and among currencies.

## Notes to the financial statements

In thousands of ALL

### 4. Risk Management Disclosures (continued)

#### b) Market risk (continued)

##### Interest rate risk (continued)

In order to quantify the interest rate risk of its non-trading activities, the Bank measures the impact of a change in the market rates on net interest income.

The interest rate risk on the Bank's net interest income one year forward following a change of +100bp/-100bp as at 31 December 2014 is ALL +10.2/-10.2 Million (2013: ALL +10.9./-10.9 Million). An analysis of the Bank's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant statement of financial position) is shown in the following table where the effective interest rates as indicated at 31 December 2014 and the periods in which financial liabilities and assets reprise.

The following table indicates the effective interest rates at 31 December 2014 and the periods in which financial liabilities and assets reprise:

	Total	Weighted avg. effective IR	Floating rate instruments	Fixed Rate Instruments			
				<=1 Month	1-3 months	3 months 1 year	More than 1 year
<b>Financial Assets</b>							
Cash and balances with Central Bank	234,623	0.00%	-	234,623	-	-	-
Restricted balances	1,381,314	0.87%	1,381,314	-	-	-	-
Available for sale investments	2,663,518	5.36%	-	80,359	549,223	1,319,423	714,513
Financial Assets held to maturity	2,470,853	7.39%	-	206,835	256,245	100,205	1,907,568
Loans and advances to banks and financial institutions	2,872,821	0.15%	2,112,249	760,572	-	-	-
Loans and advances to customers	5,869,704	9.08%	5,190,811	45,548	51,581	68,482	513,282
<b>Total</b>	<b>15,492,833</b>	<b>5.65%</b>	<b>8,684,374</b>	<b>1,327,937</b>	<b>857,049</b>	<b>1,488,110</b>	<b>3,135,363</b>
<b>Financial Liabilities</b>							
Due to banks and other financial institutions	-	-	-	-	-	-	-
Due to customers	14,305,614	2.03%	-	6,010,472	1,269,871	6,666,491	358,780
<b>Total</b>	<b>14,305,614</b>	<b>2.03%</b>	<b>-</b>	<b>6,010,472</b>	<b>1,269,871</b>	<b>6,666,491</b>	<b>358,780</b>
<b>REPRICING / DURATION GAP</b>	<b>1,187,219</b>		<b>8,684,374</b>	<b>(4,682,535)</b>	<b>(412,822)</b>	<b>(5,178,381)</b>	<b>2,776,583</b>

## Notes to the financial statements

In thousands of ALL

### 4. Risk Management Disclosures (continued)

#### b) Market risk (continued)

##### Interest rate risk (continued)

At 31 December 2013 the effective interest rates were:

	Total	Weighted avg. effective IR	Floating rate instru- ments	Fixed Rate Instruments			
				<=1 Month	1-3 months	3 months 1 year	More than 1 year
<b>Financial Assets</b>							
Cash and balances with Central Bank	185,673	0.00%	-	185,673	-	-	-
Restricted balances	1,280,119	1.25%	1,280,119	-	-	-	-
Available for sale investments	2,083,518	5.87%	-	23,436	172,206	307,762	1,580,114
Financial Assets held to maturity	2,683,590	7.92%	-	51,992	102,338	1,135,419	1,393,841
Loans and advances to banks and financial institutions	3,955,771	1.84%	164,371	3,791,400	-	-	-
Loans and advances to customers	6,508,549	8.49%	6,003,657	43,543	6,714	83,496	371,139
<b>Total</b>	<b>16,697,220</b>	<b>5.85%</b>	<b>7,448,147</b>	<b>4,096,044</b>	<b>281,258</b>	<b>1,526,677</b>	<b>3,345,094</b>
<b>Financial Liabilities</b>							
Due to banks and other financial institutions	198,852	3.85%	-	198,852	-	-	-
Due to customers	15,406,559	3.64%	-	6,417,740	1,438,658	7,284,233	265,928
<b>Total</b>	<b>15,605,411</b>	<b>3.64%</b>	<b>-</b>	<b>6,616,592</b>	<b>1,438,658</b>	<b>7,284,233</b>	<b>265,928</b>
<b>REPRICING / DURATION GAP</b>	<b>1,091,809</b>		<b>7,448,147</b>	<b>(2,520,548)</b>	<b>(1,157,400)</b>	<b>(5,757,556)</b>	<b>3,079,166</b>

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Bank is exposed to currency risk through transactions in foreign currencies and on financial instruments that are denominated in a foreign currency.

The Bank's transactional exposures give rise to foreign currency gains and losses that are recognized in the profit or loss. These exposures relate to those monetary assets and monetary liabilities of the Bank that are not denominated in the presentation currency of the Bank.

## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### b) Market risk (continued)

##### Currency risk (continued)

As at 31 December 2014 the exposures were as follows (with all amounts denominated in foreign currency being translated to ALL):

	ALL	USD	EUR	OTHER	TOTAL
<b>Financial Assets</b>					
Cash and balances with Central Bank	152,974	30,553	45,534	5,562	234,623
Restricted balances	760,040	42,020	579,254	-	1,381,314
Available for sale investments	2,427,669	-	235,849	-	2,663,518
Financial Assets held to maturity	2,470,853	-	-	-	2,470,853
Loans and advances to banks and financial institutions	200,289	19,245	2,651,983	1,304	2,872,821
Loans and advances to customers	2,020,310	281,582	3,567,752	60	5,869,704
<b>Total</b>	<b>8,032,135</b>	<b>373,400</b>	<b>7,080,372</b>	<b>6,926</b>	<b>15,492,833</b>
<b>Financial Liabilities</b>					
Due to banks and other financial institutions	-	-	-	-	-
Due to other customers	7,984,943	403,058	5,913,374	4,239	14,305,614
<b>Total</b>	<b>7,984,943</b>	<b>403,058</b>	<b>5,913,374</b>	<b>4,239</b>	<b>14,305,614</b>
<b>Net Currency position</b>	<b>47,192</b>	<b>(29,658)</b>	<b>1,166,998</b>	<b>2,687</b>	<b>1,187,219</b>



## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### b) Market risk (continued)

##### Currency risk (continued)

As at 31 December 2013 the exposures were as follows (with all amounts denominated in foreign currency being translated to ALL):

	ALL	USD	EUR	OTHER	TOTAL
<b>Financial Assets</b>					
Cash and balances with Central Bank	84,578	29,359	51,764	19,972	185,673
Restricted balances	762,804	47,115	470,200	-	1,280,119
Available for sale investments	1,852,704	-	230,814	-	2,083,518
Financial Assets held to maturity	2,683,590	-	-	-	2,683,590
Loans and advances to banks and financial institutions	2,151,310	135,959	1,663,050	5,452	3,955,771
Loans and advances to customers	1,884,451	310,018	4,314,027	53	6,508,549
<b>Total</b>	<b>9,419,437</b>	<b>522,451</b>	<b>6,729,855</b>	<b>25,477</b>	<b>16,697,220</b>
<b>Financial Liabilities</b>					
Due to banks and other financial institutions	160,000	38,847	-	-	198,847
Due to other customers	9,482,661	492,146	5,412,722	19,035	15,406,564
<b>Total</b>	<b>9,642,661</b>	<b>530,993</b>	<b>5,412,722</b>	<b>19,035</b>	<b>15,605,411</b>
<b>Net Currency position</b>	<b>(223,224)</b>	<b>(8,542)</b>	<b>1,317,133</b>	<b>6,442</b>	<b>1,091,809</b>

## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### b) Market risk (continued)

##### Currency risk (continued)

In respect of monetary assets and liabilities denominated in foreign currencies that are not economically hedged, the Bank manages foreign currency risk in line with a policy that sets limits on currency positions and dealer limits.

#### c) Credit risk

The Bank is subject to credit risk through its lending activities and in cases where it acts as an intermediary on behalf of customers or other third parties or issues guarantees. In this respect, the credit risk for the Bank stems from the possibility that different counterparties might default on their contractual obligations. The management of the credit risk exposures to borrowers is conducted through regular analysis of the borrowers' credit worthiness and the assignment of a rating grade. Exposure to credit risk is also managed in part by obtaining collateral and guarantees.

The Bank's primary exposure to credit risk arises through its loans and advances. The amount of credit exposure in this regard is represented by the carrying amounts of the assets. These exposures as at 31 December 2014 are as follows:

	<b>Gross exposure</b>	<b>Allowance for Impairment</b>	<b>Net Exposure</b>
<b>Collectively impaired</b>			
-Standard	4,723,366	(123,741)	4,599,625
-Watch	782,585	(20,438)	762,147
-Substandard	91,390	(2,396)	88,994
-Doubtful	40,733	(1,067)	39,666
-Lost	-	-	-
<b>Total collectively</b>	<b>5,638,074</b>	<b>(147,642)</b>	<b>5,490,432</b>
<b>Individually impaired</b>			
-Standard	-	-	-
-Watch	-	-	-
-Substandard	240,130	(72,917)	167,213
-Doubtful	146,222	(25,195)	121,027
-Lost	392,327	(301,295)	91,032
<b>Total individually</b>	<b>778,679</b>	<b>(399,407)</b>	<b>379,272</b>
<b>Total</b>	<b>6,416,753</b>	<b>(547,049)</b>	<b>5,869,704</b>

## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### c) Credit risk (continued)

The exposures as at 31 December 2013 are as follows:

	Gross exposure	Allowance for Impairment	Net exposure
<b>Collectively impaired</b>			
-Standard	5,546,399	(87,972)	5,458,427
-Watch	485,594	(7,688)	477,906
-Substandard	76,645	(1,216)	75,429
-Doubtful	17,272	(273)	16,999
-Lost	-	-	-
<b>Total collectively</b>	<b>6,125,910</b>	<b>(97,149)</b>	<b>6,028,761</b>
<b>Individually impaired</b>			
-Standard	-	-	-
-Watch	-	-	-
-Substandard	420,688	(39,353)	381,335
-Doubtful	65,063	(34,624)	30,439
-Lost	205,588	(137,574)	68,014
<b>Total individually</b>	<b>691,339</b>	<b>(211,551)</b>	<b>479,788</b>
<b>Total</b>	<b>6,817,249</b>	<b>(308,700)</b>	<b>6,508,549</b>

In addition, the Bank is exposed to off-balance sheet credit risk through commitments to extend credit and guarantees issued (see note 28).

Concentrations of credit risk (whether on or off balance sheet) that arise from financial instruments exist for counterparties when they have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The major concentrations of credit risk arise by location and type of customer in relation to the Bank's investments, loans and advances, commitments to extend credit and guarantees issued.

## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### c) Credit risk (continued)

An analysis of concentration of credit risk by economic sector and their respective impairment allowances for loans and advances to customers are presented in the table below:

	As at 31 December 2014	As at 31 December 2013
Trade	1,433,445	1,799,582
Private individuals	1,797,500	1,462,578
Communication	37,839	28,046
Construction	847,315	865,804
Tourism	393,374	526,202
Agriculture	53,225	56,369
Transportation	268,082	311,324
Industry	640,009	583,384
Services	836,851	1,038,752
Finance	109,113	145,208
<b>Gross credit risk</b>	<b>6,416,753</b>	<b>6,817,249</b>
Trade	(173,252)	(88,719)
Private individuals	(167,361)	(114,832)
Communication	(6,982)	(2,781)
Construction	(82,068)	(34,309)
Tourism	(16,030)	(11,095)
Agriculture	(4,762)	(4,295)
Transportation	(7,565)	(13,727)
Industry	(59,370)	(19,991)
Services	(26,798)	(17,163)
Finance	(2,861)	(1,788)
<b>Less allowance for impairment</b>	<b>(547,049)</b>	<b>(308,700)</b>
<b>Net Credit Risk</b>	<b>5,869,704</b>	<b>6,508,549</b>

The amounts reflected in the tables represent the maximum accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted and any collateral or security proved to be of no value. The amounts, therefore, greatly exceed expected losses, which are included in the allowance for impairment.

The Bank's policy is to require suitable collateral to be provided by certain customers prior to the disbursement of approved loans. Guarantees and letters of credit are also subject to strict credit assessments before being provided. The agreements specify monetary limits for the Bank's obligations. The extent of collateral held for guarantees and letters of credit is at least 100 percent of the amount extended.

Collateral for loans, guarantees, and letters of credit is usually in the form of cash, mortgage, inventory, listed investments, or other property.

## Notes to the financial statements

*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### c) Credit risk (continued)

The table below shows a breakdown of total credit extended to customers by the Bank and their respective impairment allowances, other than financial institutions, by type of collateral, up to a maximum of the outstanding liability:

	As at 31 December 2014	As at 31 December 2013
Money deposits	97,091	150,040
Mortgage	4,930,759	5,498,585
Guarantee	90,148	85,891
Pledge of machines	424,863	313,708
Pledge of receivables	503,316	493,995
Other collateral	370,576	275,030
<b>Gross credit risk</b>	<b>6,416,753</b>	<b>6,817,249</b>
Money deposits	(3,566)	(2,473)
Mortgage	(377,567)	(198,468)
Guarantee	(32,816)	(30,221)
Pledge of machines	(34,377)	(24,108)
Pledge of receivables	(42,053)	(20,844)
Other collateral	(56,670)	(32,586)
<b>Less allowance for impairment</b>	<b>(547,049)</b>	<b>(308,700)</b>
<b>Net Credit Risk</b>	<b>5,869,704</b>	<b>6,508,549</b>

#### d) Capital management

##### **Regulatory capital**

The Bank's lead regulator, BoA sets and monitors capital requirements. In implementing current capital requirements, the Bank is required to maintain a minimum prescribed ratio of 12% of total capital to total risk-weighted assets. Risk-weighted assets are determined according to specified requirements that seek to reflect the varying levels of risk attached to assets and off-balance sheet exposures.

The Bank calculates requirements for credit risk for its exposures based on capital adequacy regulations established by the BoA. Exposures are taken into account using their statement of financial position amount. Off-balance-sheet credit related commitments are taken into account by applying different categories of conversion factors, designed to convert these items into statement of financial position equivalents. The resulting equivalent amounts are then weighted for risk using different percentages (0%, 20%, 50%, 100%, and 150%) depending on the class of exposure. Various credit risk mitigation techniques are used, for example collateralized transactions and guarantees. The Bank's regulatory capital is analyzed into two tiers:

## Notes to the financial statements

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*In thousands of ALL*

### 4. Risk Management Disclosures (continued)

#### d) Capital management (continued)

##### **Regulatory capital (continued)**

- Tier 1 capital (core capital), which includes ordinary share capital, share premium, statutory reserve, other general reserves, retained earnings from prior years and minority interests after deductions for goodwill, intangible assets and unrealized loss from available for sale investments.
- Tier 2 capital (supplementary capital), which includes qualifying subordinated liabilities, namely perpetual debt and subordinated term debt.

The following limits are applied to elements of the capital base: Qualifying tier 2 capital cannot exceed tier 1 capital; and qualifying term subordinated loan capital may not exceed 50 percent of tier 1 capital. The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Bank operates in the condition of a dynamically developing global financial and economic crisis. Its further extension might result in negative implications on the financial position of the Bank. The management of the Bank performs daily monitoring over all positions of assets and liabilities, income and expenses. The management analyzes profitability, liquidity and the cost of funds and implements measures in respect to credit, market (primarily interest rate) and liquidity risk, thus limiting possible negative effects from the global financial and economic crisis. In this way the Bank responds to the challenges of the market environment, seeking to maintain a stable capital and liquidity position.

##### **Capital Ratios**

The Bank has complied with all externally imposed capital requirements throughout the period. According to the requirements of BoA the capital adequacy ratio as at 31 December 2014 was 19.77% (31 December 2013: 17.64%) compared to a minimum of 12% stipulated by the Bank of Albania.

During 2014 the Supervisory Council of Bank of Albania issued a new draft "On Regulatory Capital" expected to be in force by 31 March 2015. The Bank believes that considering the current supervisory financial reporting implemented, the new regulation "On Regulatory Capital" will have no impact to the Bank regulatory capital.

The modified capital adequacy ratio, which represents the ratio of base capital to risk-weighted assets, operational risk, and market risk and off balance sheet items, is another limit set by the Banks' supervisory authority at a percentage of 12%. During 2014, this ratio was also higher than the regulatory limit and as at 31 December 2014 it amounted to 16.37% (2013: n/a).

The new regulation calculates the Capital Adequacy Ratio (CAR) based on Basel II criteria and is in line with the European Directives for Financial Institutions resulting in a reducing CAR. However due to the capital the Bank possesses, management consider the Bank will continue to remain well above the minimum level required.

## Notes to the financial statements

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*In thousands of ALL*

### 5. Use of estimates and judgments

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on available relevant market information and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### *(i) Impairment losses on loans and advances*

The Bank reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in the profit or loss, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio.

This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national or local economic conditions that correlate with defaults on assets in the Bank.

Management use estimates based on available market information, benchmarks and indicators of impairment for assets with credit risk characteristics similar to those it holds.

#### *(ii) Valuation of financial instruments*

The Bank's accounting policy on fair value measurement is discussed in accounting policy 3.g.vi.

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:'

-Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

-Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

-Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and based on a current yield curve appropriate for the remaining term to maturity. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premiums used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, which would have been determined by market participants acting at arm's length.

## Notes to the financial statements

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*In thousands of ALL*

### **5. Use of estimates and judgments (continued)**

#### *(ii) Valuation of financial instruments (continued)*

The Bank uses widely recognised valuation models for determining the fair value and use only observable market data and require little management judgments and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities. Availability of observable market prices and model inputs reduces the need for management judgment and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

As at 31 December 2014 and 2013 all financial instruments are measured at amortized cost, except available for sale assets which have been measured at fair value and the respective fair values have been disclosed in note 6. All financial assets and liabilities fair values disclosed have been measured based on Level 2 hierarchy.



## Notes to the financial statements

In thousands of ALL

### 6. Financial assets and liabilities

#### Accounting classification and fair values

The table below sets out the carrying amounts and fair values of the Bank's financial assets and financial liabilities:

#### As at 31 December 2014

	Note	Held to Maturity	Available for Sale	Loans and Receivables	Other amortized cost	Total carrying amount	Fair Value
Cash and balances with Central Bank	14	-	-	234,623	-	234,623	234,623
Restricted balances	15	-	-	1,381,314	-	1,381,314	1,381,314
Available for sale investments	16	-	2,663,518	-	-	2,663,518	2,663,518
Financial Assets held to maturity	17	2,470,583	-	-	-	2,470,583	2,530,260
Loans and advances to banks and financial institutions	18	-	-	2,872,821	-	2,872,821	2,872,821
Loans and advances to customers	19	-	-	5,869,704	-	5,869,704	5,869,704
Due to customers	25	-	-	14,305,614	-	14,305,614	14,056,697

#### As at 31 December 2013

	Note	Held to Maturity	Available for Sale	Loans and Receivables	Other amortized cost	Total carrying amount	Fair Value
Cash and balances with Central Bank	14	-	-	185,673	-	185,673	185,673
Restricted balances	15	-	-	1,280,119	-	1,280,119	1,280,119
Available for sale investments	16	-	2,083,518	-	-	2,083,518	2,083,518
Financial Assets held to maturity	17	2,683,590	-	-	-	2,683,590	2,781,423
Loans and advances to banks and financial institutions	18	-	-	3,955,771	-	3,955,771	3,955,771
Loans and advances to customers	19	-	-	6,508,549	-	6,508,549	6,508,549
Due to Banks	24	-	-	198,847	-	198,847	198,847
Due to customers	25	-	-	15,406,564	-	15,406,564	15,619,388

The fair value of cash and cash equivalents, loan and advances to banks is approximately equal to the carrying value, because of their short-term maturity. The fair value of loans and advances to customers is approximately equal to their carrying value due to fact that the main part of the loan portfolio carries floating interest rates which reflect the changes in the market conditions.

## Notes to the financial statements

In thousands of ALL

### 7. Net interest income

	Year ended 31 December 2014	Year ended 31 December 2013
<b>Interest and similar income</b>		
Interest and similar income arises from:		
Accounting with and placements with banks	33,086	118,390
Loans to small and medium enterprises	466,984	512,831
Loans to individual and households	190,524	173,219
Income from securities transactions	342,655	289,226
	<b>1,033,249</b>	<b>1,093,666</b>
<b>Interest expense and similar charges</b>		
Interest expense and similar charges arise from:		
Deposits from customers	(415,635)	(573,490)
Deposits from banks	(508)	(5,673)
Liabilities evidenced by papers	(419)	(78)
	<b>(416,562)</b>	<b>(579,241)</b>
<b>Net interest income</b>	<b>616,687</b>	<b>514,425</b>

Included within various line items under interest income for the year ended 31 December 2014 is a total of ALL 69,167 thousand (2013: ALL 53,623 thousand) accrued on individually impaired loans.

### 8. Net fee and commission income

	Year ended 31 December 2014	Year ended 31 December 2013
<b>Fee and commission income</b>		
Customer accounts	87,600	50,628
Payments and transactions	33,322	21,033
Card business	30,189	16,793
Letters of credit and guarantees	1,082	1,005
Other	57,983	33,134
	<b>210,176</b>	<b>122,593</b>
<b>Fee and commission expense</b>		
Card business	(18,530)	(14,855)
Letters of credit and guarantees	(3,640)	(3,941)
Correspondent accounts	(2,947)	(2,286)
Other	(9,549)	(2,562)
	<b>(34,666)</b>	<b>(23,644)</b>
<b>Net fee and commission income</b>	<b>175,510</b>	<b>98,949</b>

## Notes to the financial statements

*In thousands of ALL*

### 9. Net Trading Income

Net trading income comprises foreign exchange gains and losses.

### 10. Personnel expenses

	Year ended 31 December 2014	Year ended 31 December 2013
Wages and salaries	144,226	142,720
Compulsory social security obligations	15,821	14,038
Voluntary social security obligations	2,154	1,698
Other allowances to staff	4,368	5,574
Training expenses	751	882
<b>Total</b>	<b>167,320</b>	<b>164,912</b>

At 31 December 2014, the Bank employed a total of 122 (2013: 122) staff and senior management.

### 11. General administrative expenses

	Year ended 31 December 2014	Year ended 31 December 2013
Advertising and PR	17,089	11,177
Maintenance and repair	25,477	20,129
Administration, consultancy and other costs	114,882	102,295
<b>Total</b>	<b>157,448</b>	<b>133,601</b>

### 12. Other expenses, net

Other expenses net, amount to ALL 11,188 thousand (2013: ALL 716 thousand) and mainly include ALL 7,733 thousand loss from other operating activities and impairment allowance of repossessed assets amounting to ALL 2,599 thousand (2013: 612 thousand penalties and fines).

## Notes to the financial statements

In thousands of ALL

### 13. Income tax expense

The amount recognized in profit or loss:

	Year ended 31 December 2014	Year ended 31 December 2013
<b>Current tax</b>		
Current year	(21,352)	-
Adjustments for prior years	(2,746)	-
	<b>(24,098)</b>	<b>-</b>
<b>Deferred tax</b>		
Origination and reversal of temporary differences	(2,187)	8,908
	<b>(2,187)</b>	<b>8,908</b>
<b>Income tax (expense)/income</b>	<b>(26,285)</b>	<b>8,908</b>

The amount recognized in other comprehensive income:

	Year ended 31 December 2014	Year ended 31 December 2013
Available-for-sale financial assets	2,065	(4,971)
<b>Total</b>	<b>2,065</b>	<b>(4,971)</b>

The following is a reconciliation of effective tax rate:

	2014	Effective Tax rate	2013	Effective Tax rate
<b>Profit for the period</b>	<b>97,492</b>		<b>118,395</b>	
Total income tax	26,285		(8,908)	
<b>Profit excluding income tax expense</b>	<b>123,777</b>		<b>109,487</b>	
Income tax using the Bank's domestic tax rate	18,567	15.00%	10,948	10.00%
Non-deductible expenses	2,259	1.8%	568	0.4%
Change in recognized temporary differences including change in tax rate	2,254	1.8%	(13,172)	(11.1)%
Change in estimate related to prior years	3,205	2.6%	(7,252)	(6.1)%
<b>Total tax income</b>	<b>26,285</b>	<b>27.0%</b>	<b>(8,908)</b>	<b>(7.5)%</b>

## Notes to the financial statements

In thousands of ALL

### 13. Income tax expense (continued)

	Year ended 31 December 2014	Year ended 31 December 2013
<b>Profit for the period excluding tax expense</b>	<b>123,777</b>	<b>109,487</b>
Non-deductible expenses	15,061	5,678
<i>Personnel expenses</i>	4,368	5,574
<i>Other expenses</i>	10,693	104
Amortization and depreciation expense	3,514	1,529
<b>Profit of the period after non-deductible expenses and other</b>	<b>142,352</b>	<b>116,694</b>
Losses brought forward	-	(131,721)
<b>Taxable profit/(losses)</b>	<b>142,352</b>	<b>(15,027)</b>
Current year tax @ 15% (2013: 10%)	21,352	-
<b>Taxable losses carried forward</b>	<b>-</b>	<b>(15,027)</b>

During 2013, the Bank was subject to an audit by the Albanian tax authorities on corporate income taxes (for the years 2009 – 2011). The tax audit was completed and a Tax Reassessment Notification dated 09 July 2013 was issued. The Bank appealed the reassessment with Tirana District Court which rejected the appeal resulting in the elimination of any taxable loss to be carried forward for the year ended 31 December 2014.

Deferred tax are calculated on all temporary differences by using tax rate of 15%. Movements in deferred tax are shown in the following table.

	2014	2013
<b>Balance at 1 January</b>	<b>3,424</b>	<b>(513)</b>
Accelerated depreciation of fixed assets	68	6,654
Revaluation of available for sale investments	2,065	(4,971)
Accumulated losses (not accepted)/recognized	(2,254)	2,254
<b>Deferred tax assets at 31 December</b>	<b>3,302</b>	<b>3,424</b>

Recognized deferred tax assets and liabilities as at 31 December 2014 and 2013 are attributable to the following:

	2014			2013		
	Assets	Liabilities	Net	Assets	Liabilities	Net
Available for sale investments	-	(3,419)	(3,419)	-	(5,484)	(5,484)
Accumulated depreciation	6,721	-	6,721	6,654	-	6,654
Accumulated losses	-	-	-	2,254	-	2,254
<b>Net tax assets/(liabilities)</b>	<b>6,721</b>	<b>(3,419)</b>	<b>3,302</b>	<b>8,908</b>	<b>(5,484)</b>	<b>3,424</b>

## Notes to the financial statements

*In thousands of ALL*

### 14. Cash and balances with Central Bank

	As at 31 December 2014	As at 31 December 2013
Cash on hand		
in Albanian lek	64,168	59,274
in foreign currencies	80,156	99,396
Balances with central bank	90,299	27,003
<b>Total</b>	<b>234,623</b>	<b>185,673</b>

### 15. Restricted balances

	As at 31 December 2014	As at 31 December 2013
Statutory reserve	1,381,314	1,280,119
<b>Total</b>	<b>1,381,314</b>	<b>1,280,119</b>

In accordance with the Bank of Albania's requirement relating to the deposit reserve, the Bank should maintain a minimum of 10% of customer deposits with the Central Bank as a reserve account. Up to 40% of the statutory reserve in ALL is available for the Bank's day-to-day operations.

### 16. Available for sale investments

Securities available for sale comprise treasury bills and bonds of the Albanian Government.

	As at 31 December 2014	As at 31 December 2013
Treasury Bills	368,553	451,463
Government Bonds	2,294,965	1,632,055
<b>Total</b>	<b>2,663,518</b>	<b>2,083,518</b>

## Notes to the financial statements

*In thousands of ALL*

### 17. Financial assets held to maturity

The held-to-maturity investment securities represent bonds of the Albanian Government. The Bank has the intent and ability to hold to maturity.

	As at 31 December 2014	As at 31 December 2013
Government Bonds	2,470,853	2,683,590
<b>Total</b>	<b>2,470,853</b>	<b>2,683,590</b>

Government bonds as at 31 December 2014 and 2013 represent 2, 3, 5, 7 and 10 year bonds denominated in Lek issued by the Government of Albania with coupon rates ranging from 4.84% to 9.34% per annum.

	As at 31 December 2014	As at 31 December 2013
Nominal value of bonds	2,414,200	2,629,200
Premium	267	343
Accrued interest	56,386	54,047
<b>Total</b>	<b>2,470,853</b>	<b>2,683,590</b>

### 18. Loans and advances to banks and financial institutions

#### (a) Analysis by type

	As at 31 December 2014	As at 31 December 2013
Current accounts with banks	2,112,249	164,371
Placements due from banks	760,572	2,151,063
Receivables under resale agreements	-	1,640,337
<b>Total</b>	<b>2,872,821</b>	<b>3,955,771</b>

#### (b) Geographical analysis

	As at 31 December 2014	As at 31 December 2013
Domestic banks and financial institutions	1,033,671	2,151,470
Foreign banks and financial institutions	1,839,150	1,804,301
<b>Total</b>	<b>2,872,821</b>	<b>3,955,771</b>

## Notes to the financial statements

In thousands of ALL

### 19. Loans and advances to customers

	As at 31 December 2014	As at 31 December 2013
Retail customers	1,824,008	1,615,473
<i>Consumer loans</i>	334,388	323,836
<i>Mortgage loans</i>	1,353,566	1,178,542
<i>Credit cards</i>	136,054	113,095
Small and medium enterprises	4,592,745	5,201,776
Less allowance for impairment	(547,049)	(308,700)
<b>Net loans and advances to customers</b>	<b>5,869,704</b>	<b>6,508,549</b>

Loans and advances to customers composed by sector as at 31 December 2014 are as follows:

	Gross Amount	Impairment allowance	Carrying Amount
Retail customer	1,824,008	(175,964)	1,648,044
<i>Consumer loans</i>	334,388	(52,349)	282,039
<i>Mortgage loans</i>	1,353,566	(81,443)	1,272,123
<i>Credit cards</i>	136,054	(42,172)	93,882
Small and medium enterprises	4,592,745	(371,085)	4,221,660
<b>Total</b>	<b>6,416,753</b>	<b>(547,049)</b>	<b>5,869,704</b>

Loans and advances to customers composed by sector as at 31 December 2013 are as follows:

	Gross Amount	Impairment allowance	Carrying Amount
Retail customer	1,615,473	(121,043)	1,494,430
<i>Consumer loans</i>	323,836	(39,307)	284,529
<i>Mortgage loans</i>	1,178,542	(57,163)	1,121,379
<i>Credit cards</i>	113,095	(24,573)	88,522
Small and medium enterprises	5,201,776	(187,657)	5,014,119
<b>Total</b>	<b>6,817,249</b>	<b>(308,700)</b>	<b>6,508,549</b>



## Notes to the financial statements

In thousands of ALL

### 19. Loans and advances to customers (continued)

Changes in allowance for impairment for years ended 31 December 2014 and 2013 are as follows:

	2014	2013
<b>Specific impairment allowance</b>		
Balance at January 1	(211,551)	(124,004)
Net (Impairment loss)/recoveries for the year	(187,855)	(87,547)
<i>charge for the year</i>	(224,560)	(104,118)
<i>Recoveries</i>	36,705	16,571
Write-offs	-	-
Balance at December 31	(399,406)	(211,551)
<b>Collective impairment allowance</b>		
Balance at January 1	(97,149)	(64,773)
Net (Impairment loss)/recoveries for the year	(50,494)	(32,376)
<i>charge for the year</i>	(81,238)	(47,181)
<i>recoveries</i>	30,744	14,805
Write-offs	-	-
Balance at December 31	(147,643)	(97,149)
<b>Total allowance for impairment</b>	<b>(547,049)</b>	<b>(308,700)</b>

## Notes to the financial statements

In thousands of ALL

### 20. Property and equipment

	Leasehold improvements	Fittings, fixtures & installations	Motor Vehicles	Machinery and electronic Equipment	Computer and IT system equipment	Office equipment and other	Fixed assets in progress	Total
<b>Cost</b>								
<b>Balance at 1 January 2013</b>	<b>114,808</b>	<b>45,822</b>	<b>23,935</b>	<b>81,363</b>	<b>65,966</b>	<b>46,751</b>	<b>8,971</b>	<b>387,616</b>
Additions	2,308	1,044	3,930	1,906	7,206	756	757	17,907
Disposals	-	-	-	-	-	-	-	-
Transfers	-	-	-	1,678	-	-	(1,678)	-
<b>Balance at 31 December 2013</b>	<b>117,116</b>	<b>46,866</b>	<b>27,865</b>	<b>84,947</b>	<b>73,172</b>	<b>47,507</b>	<b>8,050</b>	<b>405,523</b>
Additions	1,370	892	2,235	840	3,054	320	-	8,711
Disposals	-	-	(4,690)	-	-	-	-	(4,690)
Transfers	-	-	-	-	118	639	(757)	-
<b>Balance at 31 December 2014</b>	<b>118,486</b>	<b>47,758</b>	<b>25,410</b>	<b>85,787</b>	<b>76,344</b>	<b>48,466</b>	<b>7,293</b>	<b>409,544</b>
<b>Accumulated Depreciation</b>								
<b>Balance at 1 January 2013</b>	<b>(87,339)</b>	<b>(19,545)</b>	<b>(9,569)</b>	<b>(38,762)</b>	<b>(59,352)</b>	<b>(20,493)</b>	-	<b>(235,060)</b>
Charge for the period	(5,732)	(4,689)	(2,393)	(8,402)	(3,886)	(4,818)	-	(29,920)
Disposals	-	-	-	-	-	-	-	-
<b>Balance at 31 December 2013</b>	<b>(93,071)</b>	<b>(24,234)</b>	<b>(11,962)</b>	<b>(47,164)</b>	<b>(63,238)</b>	<b>(25,311)</b>	-	<b>(264,980)</b>
Charge for the period	(4,111)	(4,725)	(2,432)	(8,464)	(2,627)	(4,839)	-	(27,198)
Disposals	-	-	3,064	-	-	-	-	3,064
<b>Balance at 31 December 2014</b>	<b>(97,182)</b>	<b>(28,959)</b>	<b>(11,330)</b>	<b>(55,628)</b>	<b>(65,865)</b>	<b>(30,150)</b>	-	<b>(289,114)</b>
<b>Net book value</b>								
<b>As at 1 January 2013</b>	<b>27,469</b>	<b>26,277</b>	<b>14,366</b>	<b>42,601</b>	<b>6,614</b>	<b>26,258</b>	<b>8,971</b>	<b>152,556</b>
<b>As at 31 December 2013</b>	<b>24,045</b>	<b>22,632</b>	<b>15,903</b>	<b>37,783</b>	<b>9,934</b>	<b>22,196</b>	<b>8,050</b>	<b>140,543</b>
<b>As at 31 December 2014</b>	<b>21,304</b>	<b>18,799</b>	<b>14,080</b>	<b>30,159</b>	<b>10,479</b>	<b>18,316</b>	<b>7,293</b>	<b>120,430</b>

## Notes to the financial statements

In thousands of ALL

### 20. Property and equipment (continued)

#### Other

Fixed assets in progress include all assets purchased and not yet put in use. Leasehold improvements include the costs incurred mainly until when the existing branches are opened.

### 21. Intangible assets

	Patents, copyrights and trademarks	Software and other intangible assets	Total
<b>Cost</b>			
<b>Balance at 1 January 2013</b>	<b>7,754</b>	<b>30,055</b>	<b>37,809</b>
Additions	615	3,321	3,936
<b>Balance at 31 December 2013</b>	<b>8,369</b>	<b>33,376</b>	<b>41,745</b>
Additions	229	4,116	4,345
<b>Balance at 31 December 2014</b>	<b>8,598</b>	<b>37,492</b>	<b>46,090</b>
<b>Accumulated amortization</b>			
<b>Balance at 1 January 2013</b>	<b>(6,292)</b>	<b>(23,209)</b>	<b>(29,501)</b>
Charge for the period	(519)	(3,445)	(3,964)
<b>Balance at 31 December 2013</b>	<b>(6,811)</b>	<b>(26,654)</b>	<b>(33,465)</b>
Charge for the period	(576)	(3,075)	(3,651)
<b>Balance at 31 December 2014</b>	<b>(7,387)</b>	<b>(29,729)</b>	<b>(37,116)</b>
<b>Net book value</b>			
<b>As at 1 January 2013</b>	<b>1,462</b>	<b>6,846</b>	<b>8,308</b>
<b>As at 31 December 2013</b>	<b>1,558</b>	<b>6,722</b>	<b>8,280</b>
<b>As at 31 December 2014</b>	<b>1,211</b>	<b>7,763</b>	<b>8,974</b>

### 22. Repossessed assets

Repossessed assets are acquired collaterals through enforcement of security over non-performing loans and advances to customers. Repossessed assets comprise a number of properties including land and buildings not earning income rentals or own used. During 2014, the Bank tested the related properties for impairment and wrote down certain properties to their net realizable value, which resulted in an impairment allowance of ALL 2,599 thousand (2013: 0).

The movement of repossessed assets item during the reporting period is presented as follows:

	As at 31 December 2014	As at 31 December 2013
At the beginning of the period	113,518	54,736
Additions during the period	127,994	58,782
Disposals during the period	(6,135)	-
Impairment allowance	(2,599)	-
<b>Total</b>	<b>232,778</b>	<b>113,518</b>

Disposals represent properties sold by the Bank during 2014.

## Notes to the financial statements

In thousands of ALL

### 23. Other assets

	As at 31 December 2014	As at 31 December 2013
Prepaid taxes	50,355	55,178
Gold bullion	8,167	8,448
Deferred expenses	12,586	7,635
Other	19,194	29,122
<b>Total</b>	<b>90,302</b>	<b>100,383</b>

Prepaid taxes are composed of the following:

	As at 31 December 2014	As at 31 December 2013
Withholding tax	48,721	48,137
Prepaid income tax	1,634	7,041
<b>Total</b>	<b>50,355</b>	<b>55,178</b>

Prepaid withholding tax is related to interest income the Bank has generated in countries with which the Republic of Albania has signed agreements for Avoidance of Double Taxation.

### 24. Due to banks and other financial institutions

	As at 31 December 2014	As at 31 December 2013
<b>Money markets deposits with maturity up to two weeks</b>		
With resident banks	-	198,847
<b>Total</b>	<b>-</b>	<b>198,847</b>

### 25. Due to customers

	As at 31 December 2014	As at 31 December 2013
Retail customers	13,138,384	12,412,416
<i>payable on demand</i>	4,520,443	3,268,799
<i>term deposits</i>	8,617,599	9,143,274
<i>other clients account</i>	342	343
Corporate customers	1,167,230	2,994,148
<i>payable on demand</i>	646,026	529,095
<i>term deposits</i>	496,849	2,463,104
<i>other client accounts</i>	24,355	1,949
<b>Total</b>	<b>14,305,614</b>	<b>15,406,564</b>

## Notes to the financial statements

*In thousands of ALL*

### 26. Other liabilities

	<b>As at</b>	<b>As at</b>
	<b>31 December 2014</b>	<b>31 December 2013</b>
Payment in transit	41,339	15,481
Fiscal administration	4,802	4,919
Other creditors	93,333	15,102
Accruals for expenses	477	557
Suppliers	6,992	11,627
<b>Total</b>	<b>146,943</b>	<b>47,686</b>

### 27. Capital and reserves

#### Number and face value of registered shares

As at 31 December 2014 and 2013 the registered share capital of the Bank is Euro 11,974,576.26 or ALL equivalent 1,516,517 thousand divided into 1,413,000 ordinary shares with par value each of Euro 8.47457626 or ALL 1,073.26.

### 28. Commitments and contingent liabilities

#### a) Memorandum items

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to two years. The contractual amounts of commitments and contingent liabilities are set out in the following table by category. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognized at the reporting date if each counterpart failed completely to perform as contracted.

	<b>As at</b>	<b>As at</b>
	<b>31 December 2014</b>	<b>31 December 2013</b>
Bank guarantees	53,128	23,940
Commitments given on behalf of customers	254,302	308,190
<b>Total</b>	<b>307,430</b>	<b>332,130</b>

These commitments and contingent liabilities have off balance-sheet credit risk because only organization fees and accruals for probable losses are recognized in the statement of financial position until the commitments are fulfilled or expire. Many of the contingent liabilities and commitments will expire without being advanced in whole or in part. Therefore, the amounts do not represent expected future cash flows. As at the reporting date there are no significant commitments and contingencies which require additional disclosure. At 31 December 2014 guarantees and letters of credit are fully collateralized.

## Notes to the financial statements

In thousands of ALL

### 28. Commitments and contingent liabilities (continued)

#### b) Lease commitments

	As at 31 December 2014	As at 31 December 2013
Up to 1 year	66,040	72,344
Above 1 year and less than 5 years	202,005	231,159
Above 5 years	6,073	46,306
<b>Total</b>	<b>274,118</b>	<b>349,809</b>

The Bank is entitled to renew the existing lease contracts at terms previously agreed with the owners, although is under no legal obligation to do so. Lease contracts are cancelable, if notified for a period of 30 up to 180 days in advance. Minimum lease commitment for the year ending 31 December 2014 are Lek 18,016 thousand (2013: Lek 18,676 thousand).

### 29. Related Parties

Parties are considered to be related if one party has the ability to control or exercise significant influence over the other party on making financial or operational decisions, or the parties are under common control. A number of banking transactions are entered into with the related party First Investment Bank A.D. (Bulgaria) in the normal course of business. Such transactions include loans, deposits and other transactions. The outstanding balances at the end of respective periods are as follows:

	As at and for the year ended	
	31 December 2014	31 December 2013
Loans and advances	716,309	1,717,591
Accounts receivables	6,686	6,686
Interest income	4,817	19,509
Interest expense	(13)	(491)
Commission income	80	147
Commission expense	(36)	(115)

The key management personnel of the Bank received remuneration of ALL 24,355 thousand (2013: ALL 29,296 thousand) for the year ending 31 December 2014. Key management received other benefits amounting to ALL 3,514 thousand (2013: ALL 3,015 thousand) for the year ending 31 December 2014.

### 30. Cash and cash equivalents

	As at 31 December 2014	As at 31 December 2013
Cash on hand (note 14)	144,324	158,670
Current accounts	2,202,548	191,374
<i>central bank</i> (note 14)	90,299	27,003
<i>correspondent banks</i> (note 18)	2,112,249	164,371
Loans and advances to banks and financial institutions with maturity less than 90 days (note 18)	760,572	3,791,400
<b>Total</b>	<b>3,107,444</b>	<b>4,141,444</b>

## Notes to the financial statements

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*In thousands of ALL*

### **31. Subsequent events**

The management of the Bank is not aware of any subsequent events that would require either adjustments or additional disclosures in the financial statements.